



PRAKHAR KOCHAR (CA, CFA)

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Chartered Accountant and CFA skilled in preparing pitch decks, financial models, and fundraising documents, enabling startups to secure funding and attract investors. With 4+ years of experience in financial analysis, business consulting, and startup advisory, I bring a proven ability to drive growth, optimize processes, and deliver actionable insights in high-pressure environments. For a closer look at my recent projects, please visit my website.

Education

Chartered Financial Analyst (CFA)

CFA Institute, United States | February 2024

- Cleared all Three Levels
- Charter Pending

Chartered Accountancy (CA)

ICAI, New Delhi, India | November 2020

- Cleared all levels in **First Attempt**
- Aggregate Exams Grade: 58%

Microsoft Certified: Data Analyst (Power BI)

Microsoft, USA | July 2024

- Score - 750/1000 (Exam: PL300)

Bachelors in Commerce

VNSGU, Surat, India | April 2019

- Aggregate Semesters Grade: 61.05%

12th & 10th Grade

STBA, Bikaner, India | March 2016

- Percentage (12th): 91.60%
- CGPA (10th): 9.0
- CBSE Board (Scored 95 in Mathematics)

Skills

- Financial Modelling
- Pitch Decks
- SQL
- Power BI, Excel & PPT
- Market Research
- Analytical Skills
- Communication & Interpersonal Skills

Accomplishments

- Achieved one of the **highest recognition points** (52,000) within Allstate team for valuable contributions to the projects
- Received Deloitte "**LIVE THE DOT**" recognition for individual contribution
- Lead three **team recognition events** for Allstate India
- **Represented Allstate India Team** at recognition event held at **Allstate USA**
- **Achieved victories** in badminton and table tennis **tournaments** organized at workplace

Work Experience

Lead Business Consultant (Sep 2024 – Present)

Senior Business Consultant (Jan 2023 – Aug 2024)

Allstate India Private Limited, Bengaluru, India [Conducted Projects for Allstate Investments (Portfolio - \$73 Billion)] | Reporting directly to On-site team at US (Shift Timings: 5 PM to 2 AM IST)

- Conducted comprehensive audits of **CLO investment processes**, identifying and mitigating **strategy, operational, and compliance risks** for a **\$7.1 billion** CLO portfolio.
- Analyzed and assessed **external investment manager processes** overseeing **\$4.5 billion** in public and private asset portfolios, ensuring **robust controls** and operational efficiency.
- Evaluated **alternative asset holdings** valued at **\$9.7 billion**, identifying **key risks** and implementing effective **mitigation plans** to strengthen portfolio management practices.
- Audited **derivatives holdings** with a gross exposure of **\$8 billion**, providing actionable recommendations to enhance **risk management** and **compliance frameworks**.
- Built and maintained **strong partnerships** with senior management and cross-functional teams, ensuring **seamless implementation** of audit recommendations and fostering collaboration.
- Communicated **complex findings and risk mitigation strategies** in a clear and compelling manner, enabling informed decision-making by finance, operations, and investment teams

Finance Associate

Bootstrapped Health Snack Brand, Bengaluru, India | Packaged Product, Wheat Crackers | Moved to a different employment as founder discontinued the brand | May 2022 – Jan 2023

- **Business Planning & Financial Modeling:** Developed comprehensive business plans, financial projections, and unit economics analysis to evaluate profitability and scalability for potential investors.
- **Fundraising Strategy:** Prepared investor-ready pitch decks and fundraising documents to attract early-stage investors, focusing on market opportunity, competitive analysis, and growth strategies.
- **Market Research & Competitive Analysis:** Conducted in-depth research into the healthy snack industry, identifying market trends, customer preferences, and competitive positioning to drive data-backed decision-making.
- **Go-to-Market Strategy:** Designed and executed a targeted market-entry strategy, including partnerships with Bengaluru's prominent restaurants and bars, leveraging innovative product positioning.

Assistant Manager – Statutory Audit

Deloitte Haskins & Sells LLP, Bengaluru, India | Apr 2021 – May 2022

- **Pre-IPO Audit (₹1.2 Billion):** Conducted a special purpose statutory audit for a private company seeking an IPO valued at ₹1200 crore, focusing on internal controls and financial reporting accuracy.
- **Guided Risk Assessments:** Prepared comprehensive risk assessments for key audit areas, identifying trends, unusual changes, and potential fraud risks.
- **Financial Statement Review:** Performed meticulous reviews of financial statements, including in-depth testing of a ₹500 crore revenue stream within the healthcare industry.